

INDUSTRIAL AUTOMATION SOFTWARE



Exploring the future for today's software automation





## Progea is one of the worldwide leading companies in industrial supervision software

Dynamic evolution is Progea's foundation philosophy in representing Italy as one of the international developers of platform software for industrial automation. Progea, based in Modena, has been operating in the industrial software field for over 18 years with a steady growth in turnover and profit. Progea's international presence is fast expanding with over 30 employees working in its headquarters in Modena, offices in Legnano (Milan), and German and Swiss branches. Progea also has resellers and distributors working in a network of agencies throughout Italy and abroad. Progea has controlled its growth well by investing a great deal of its resources in marketing and, in particular, Research and Development, sustaining its philosophy for innovation.

As a protagonist in the constantly increasing automation software world, Progea has earned its share of the market with merit due

to its product quality aided with top-class support and services, essential components for any software provider. The company's mission is to guarantee total reliability, safeguarding customers from damages and financial loss.

The enthusiasm of the company team is clearly shown in their results and systematically to the benefit of their clients. The company manages all aspects of designing and customer support efficiently to promote, in the most effective way possible, one of the most powerful Scada/HMI software on the international market today. The company's insight and professionalism has gained them a place on the Italian and international markets with a network of oversea distributors and international partners, which include Phoenix Contact, ASEM, Panasonic, VIPA, Suetron, and others. Progea's software technology has proved to be a state-of-the-art in Scada/HMI platforms with the most advanced technology ever.

### The Team

Progea's vocation for innovation is a strong feature well embedded in this dynamic company led by a young energetic and motivated management with a very skilled and dedicated staff. Working together in harmony is what makes the Progea Team so special. Team harmony is the name of the game where optimal information sharing is the key factor to top-level product



Quality Certified  
UNI-EN ISO 9001:2008



**Microsoft**  
CERTIFIED  
Partner

integration. The team's enthusiasm is clearly reflected in the quality of their results, equally beneficial to their clients.

The company is well organized to design, support and promote, in the best and most efficient way possible, one of the most powerful Scada software existing on the international market today. The Progea team, operating from its Modena based headquarters, has gained a vast international network of vendors and distributors worldwide.

### Accreditations

In addition to being a Microsoft Certified Professional Progea is also an active member of the OPC Foundation consortium and conforms fully to its specifications. It has also been accredited and used by MIUR Research Laboratories (Italian Ministry of University and Research) and further proof of its commitment to research. This innovation research is part of a government-backed funding scheme to help evolutionize technology in Italian companies (applies to Italian companies only).

### System Quality

Progea has been operating in conformance to UNI-EN ISO 9001:2008 norms since 2001 and is TÜV system quality certified.

### Company Background

Established in 1990 as a software house in the automation sector, Progea focused its



activity on the industrial supervision sector by developing programs for PCs based on Windows. In response to the increasing demand for support and pre and post sale services, Progea started focusing its efforts on designing an open platform, which was simple and easy-to-use, according to specific system integrator requirements. In 1991 the "Progea PME." went into operation (Progea Monitoring Environment), and started to blossom in 1992 with the release of the first version of its product called Movicon™ (Monitoring, Vision & Control). Movicon is a Scada/HMI software platform for creating supervision, monitoring and control applications. Even though still at the teething stage, it gained a lot of unexpected success, convincing the company to invest all its resources in its improvement. In 1995, Progea released a new Movicon™ generation for Win32 (32 bit) platforms, by rewriting C code with new C++ compilers. Continuous product evolutionizing led to a great leap to a new generation of scada in 2004: the release of Movicon™ X, the revolutionary platform introducing emergent technologies, such as XML, SVG, Web Services to the panorama of Scada/HMI. This evolution developed even further to become Movicon™ 11, today used as the technological reference point in its sector, with greatly enhanced performances, openness and reliability, providing complete user satisfaction. Furthermore, the R&D team is also working on a future generation of Movicon, based

on WPF, Silverlight and XAML technology. Its success has enabled the company to increase its territorial presence to give better customer services. In 1998 Progea's strategy to expand further went into action with a plan to establish branches in Italy and create a network of overseas distributors. In September 2000, Progea bought offices in the new BIC (Business Innovation Centre - Tecnocity Alto Milanese, shown in photo). The Overseas sales offices and a technical support team for North Italy now operate from these offices. In 2001 Progea bought and transferred its Headquarters to new hi-tech, more modern and spacious offices in via S. Anna, Modena. Progea Deutschland GmbH was established in 1999, allowing Progea Srl, the mother company, to directly confront the German market one of the most important in Europe.

Their mission is to introduce Movicon to system integrators and to German automation companies, to assist and support them with top quality services, one of the company policies strongly enforced by the mother company. Originally based in Berlin, Progea Deutschland GmbH moved to Villingen (near Stuttgart), where Progea GmbH technical and sales management now operate. This German venture has been very successful allowing Progea to collaborate with HMI system suppliers to the most important German and European automation companies.

This encouraging outcome has given Progea even more incentive to strengthen its hold on the international market by adopting decentralizing structures to manage international sale channels and gain new European partners.

### Research and Development

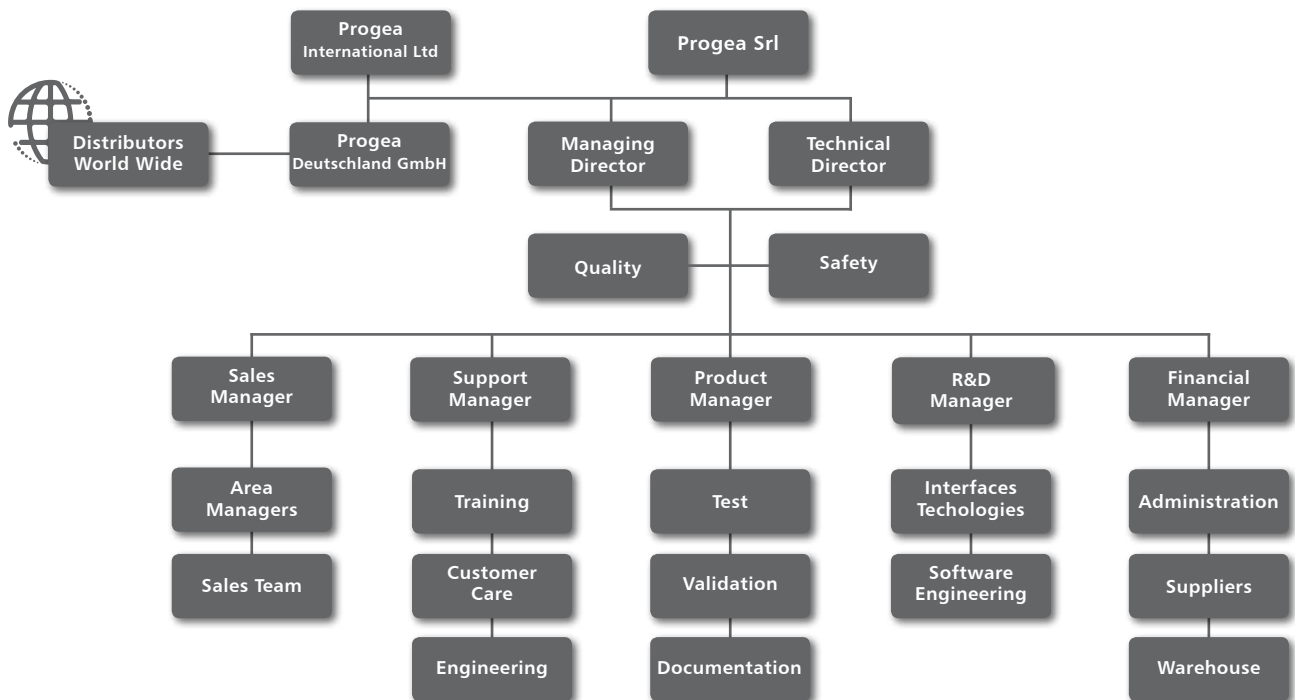
Progea strongly acknowledges the undeniable fact that many miles of innovation need to be covered in order to obtain greater competitive advantage on a market dealing in software, where the prevailing urge to evolutionize is persistent and competitive. The full awareness of this fact and of the resources involved, Progea bases its strategy on Research and Development with the understanding that today's global market demands products that can easily integrate with the evolutionary trends in the world of industrial applied computer science. These products must be completely scalable, available, reliable, have full customer support with cost effectiveness aimed at the lowest total life-cycle costs. Armed with these steadfast concepts, Progea has invested over 30% of its resources in pure Research, Analyzing evolutionary trends and new technologies to integrate only the best into their product architectures. Progea has been accredited by the "Research Laboratory" of the MUIR (Ministry of University and Research education) for its software architecture where it has become apart of the curriculum.

## Services

The company is specialized in providing its customers 'tailor-made' services. Total customer support and the Technical Assistance Services are guaranteed with its software products, an indispensable and fundamental added product value to the advantage and benefit of its customers. Progea shares and offers its customers over ten years of experience in automation software. Experience gained through confronting and solving problems relating to PLCs, networks, field buses and modems. Progea provides its customers with: **Training, Assistance, Consultancy, Engineering, Driver development and custom solutions.**



## Company Organization Chart



"We have chosen Progea as a technological and global partner for our visualization solutions. The software technology developed by Progea has proved to be so innovative and flexible that it perfectly supports our philosophy of IT-powered Automation."

*Volker Bibelhausen  
Vice President - Head of Business Unit Automation Systems  
Phoenix Contact GmbH & Co. KG*

**Reference.**  
A list of just some of the Progea product users:

**Automotive,  
Railways, AeroSpace**

- Alenia Aerospace
- AMS Satellite localization
- Autostrade Spa
- Landini Tractors
- Ferrari
- Fiat Avio
- Fiat/Tofas, Turkey
- Ford Motors
- FS Ferrovie dello Stato
- Henniges Automotive
- IVECO
- Nissan Trucks
- Sam Groupe Arche
- Suzuki Power Train, India
- Tata Cummins
- Thales Group

**Building Automation**

- Aquileia Historical Cathedral
- Ataturk Airport Istanbul
- Bonnet Markets
- Castello Sforzesco, Milano
- Deutsche Bank, Milano
- Elba International Hotel
- Esercito Italiano, Sardegna
- Intelcom - Telecom S.Marino
- Interporto Bologna
- Palaghiaccio Torino 2006
- Siemens A&D
- Urmet Engineering
- Vaticano - Sala Paolo VI
- Centro Commerciale Leonardo, Roma
- Centre commercial St. Etienne
- Geant Casino, France
- Seitha groupe Suez, France
- New Delhi metro, India
- Metropolitana Milanese

**Chemical & PetrolChemical**

- Airport Malpensa 2000
- Airport Rome Fiumicino
- AGIP
- Auma
- Bachelite
- Colorobbia
- Dow Chemical
- Enichem
- ENI

- Esso
- Fassa Bortolo
- Hardy Explorations
- IPLC India
- Onduline
- Osram
- PDV Coupet
- Petrodar Operation Co
- Qatar Refineries
- Texaco
- Sapio
- SOL
- Western Coal

**Food & Beverage**

- Barilla
- Beretta Salumificio
- Campari
- Galbani
- Gasser Speck
- GEA Tuchenhagen
- Granarolo
- Inalca Carni
- Nestlè - Perugia
- Nestlè - Motta
- Montana Carni
- Müller Yogurt
- Parmalat
- Pasta Corticella
- Perfetti Van Melle, India
- Perrier France
- Plasmon
- Procomac
- Sanson
- Sasib Food
- Tukas

**Heating & Refrigeration**

- DHP AMARC
- Bofrost
- Coster
- Clivet
- Carel
- GEA Technofrigo Dall'Orto
- Laterforni
- Lainox
- Orogel Frost
- Uniflair

**Logistic**

- Airport Rome Fiumicino
- Airport Milano Malpensa 2000
- Conveyors Group
- System Group
- Sigmat

**Paper, Wood,  
Ceramic & Glass**

- Delmac
- De Mori
- Keraglass
- Gopal Glass, India
- Glass Pack, France
- Grenzebach
- IRIS Ceramiche
- O+I BSN, France
- Owens
- SAG
- Saint Gobain
- SCM Group
- SIV

**Plastic, Textile**

- Bausano Group
- Piovan Group - CSA
- Phoenix Contact
- Manuli Rubber Industry
- Montefibre
- Piovan Group
- Gualchierani
- Radici Group
- Kordsa

**Pharmaceutical**

- Aurobindo Pharma
- Boiron
- Corima
- IFS France
- Wyeth Lederle
- Rohne Poulenc Uk
- Serono CH
- Sigma Tau
- Romaco Group - Zanchetta
- Zhermack
- Zambon

**Power & Energy**

- ABB Sace
- BARC
- Cefla Energy
- Mauell Ag
- ENEL
- MAN Energy
- Merloni Progetti
- Hamitabat, Turkey
- SNAM Progetti
- Power Grid Corporation
- Schneider Electric
- Reverberi Enetec
- CPL Concordia
- AEM Municipality
- AGSM Municipality
- AMPS Municipality

**Machineries,  
Packaging, Mechanical**

- American National Can
- Farcon Packaging
- Gämmerler
- Gima Packaging
- Hygena
- Itaipresse
- Idra Presse
- Irce
- Luxottica
- Kosme
- Marcegaglia
- Minganti
- Nebiolo Printech
- Olivetti Tech Center
- Pellegrini
- Philip Morris
- Pininfarina
- Procomac
- Promau
- Rolls Royce Turbines
- Koch Glitsch
- Sponge Iron, India
- SKF Industries
- Tetra Pak

**Water Treatment**

- Acsm
- Acque SPA
- Aimag
- Antalia Municipality
- Istanbul City
- Lyonnaise des Eaux
- Madrid City
- Meta
- Hera

**Research**

- ENEA
- ENI Risorse
- EURATOM - Joint Research Center ISPRA
- University 'La Sapienza' Rome

**Partners**

- ASEM
- Panasonic Electric Works
- Phoenix Contact
- VIPA
- Suetron
- KEB
- Forbes Marshall

Progea is a leading company in Scada/HMI software solutions.

In operation in the software sector for automation since 1990, Progea now boasts innovation-oriented technology beyond the cutting-edge, with a young highly motivated team and steady growth in the international automation market.



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